

Dear Analysts and Investors

March 2020

Despite a sluggish economy and various negative factors affecting the real estate business, Sansiri still stands firmly with 6,800 Million Baht of presales in the first quarter, resulted from the customers' positive response to the promotion, which made 4,200 Million Baht of presales even in this unfavorable market condition.



In the first quarter, Sansiri launched Anasiri Paklok Phuket, worth 1,300 Million Baht. In addition, Sansiri plans to launch 3 more projects in the second quarter, including dcondo Ramkhamhaeng 40, Siri Place Prachauthit 90, and Siri Place Ratchaphruek-Rama 5, with the total value of 2,600 Million Baht, aiming to meet the need of real demand market.

In the first quarter, Sansiri has a satisfactory transfer rate of 8,900 Million Baht, mostly from 6 condominium projects that started transferring during the last quarter of 2019 and is still in the process of ongoing transfer in this quarter. In addition, Sansiri also has 3 new condominium projects ready to be transferred at the end of the first quarter including Kawa HAUS, dcondo rin Chiang Mai, and The

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# SANSIRI

Base Central - Phuket which will continuously contribute to the transfer amount during the second quarter.



In February, Sansiri has successfully completed bond issuance worth 4,000 Million Baht, which received a good response from investors, signifying investors' confidence in the Company and the Company's potential in the repayment of bond worth 5,000 Million Baht, which will mature in the second quarter as well.

During the outbreak of corona virus (COVID-19), Sansiri is fully aware of the importance of preventing the spread of the virus by showing care to customers, residents, and employees. Sansiri has established various precautionary measures, giving customers the confidence to visit the projects and reassuring the safety to the residents. These measures include setting a fever screening point, providing hand sanitizing alcohol gel, and surgical masks for customers visiting our projects, as well as cleaning the touching points regularly every 1-2 hours to reduce the spread of the virus. As for employees, in addition to the aforementioned measures, Sansiri encourages employees with high risk of being infected to work from home. All of which has demonstrated the Sansiri's caring mindset for all relevant parties.

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