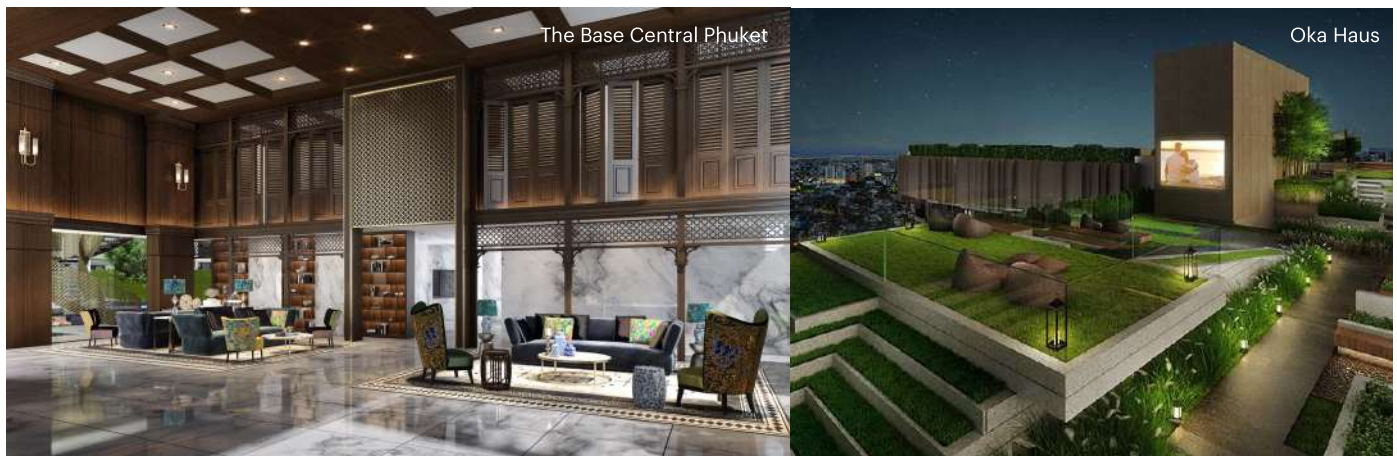


Dear Analysts and Investors

June 2020

Despite the impact from the outbreak of corona virus (COVID-19) to real estate industry in the first half of the year, Sansiri has effectively handled the pandemic and unfavorable economic situation by adopting 'Speed to Market' concept and emphasising on cash flow liquidity, resulting in 23 sold out projects worth 42,700 Million Baht. These includes Sansiri's super luxury flagship projects, namely 98 Wireless and Baan Sansiri Pattanakarn, with a total value of 12,500 Million Baht, signifying customers' confidence in Sansiri brand. In response to the achievement, Sansiri has revised Y2020 presales target from 29,000 Million Baht to 35,000 Million Baht. Additionally, the total transfer amount is 25,200 Million Baht, which is the highest semi-annual transfer record in the history, accounted for 60% of the new transfer target of 42,000 Million Baht.

In response to the real demand market, during the second quarter, Sansiri launched Siri Place Ratchaphruek-Rama 5 and Siri Place Prachauthit 90, both of which received impressive responses from customers with presales of 50% and 23% respectively on the first weekend of project launch.



During the second quarter, Sansiri started transferring dcondo Bliss Sriracha worth 800 Million Baht. The Company also has 3 new condominium projects with a total value of 7,000 Million Baht ready to be transferred in the

CONTACT INFORMATION INVESTOR RELATIONS

Tel. (662) 027-7888 Ext. 1063-4 Email: IR@sansiri.com

COMPANY INFORMATION

Siri Campus 59 Soi Rim Khlong Phra Khanong, Phra Khanong Nuea, Vadhana, Bangkok 10110

Tel. (662) 027-7888 www.sansiri.com



third quarter, including The Base Central Phuket, Oka Haus, and The Base Saphanmai, which will continuously contribute to the transfer target. Sansiri has been preparing for the transfer of projects in the latter half of the year by cooperating with various commercial banks to organize the Credit Day event, which will facilitates the credit process for the customers of 4 projects, namely La Habana Hua Hin, XT Ekkamai, The Base Saphanmai, and Oka Haus. During the event customers will be able to apply for credit pre-approval and be informed of credit promotion, in order to ensure that the transfer in the second half of the year will be as planned. Credit day event will be held during 18 – 19 July 2020 at Siri Campus.

In the third quarter, Sansiri plans to launch 5 new projects with a total value of 7,500 Million Baht, consist of 1 single-detached house project, Setthasiri Rama 5, worth 2,500 Million Baht, 2 mix projects, Anasiri Chaiyaphruek – Wongwaen and Anasiri Krungthep Pathumthani, with a total value of 2,500 Million Baht, and 2 condominium projects, dcondo Hideaway and The Base Phetkasem-Bangkae, with a total value of 2,500 Million Baht.



To strengthen financial status and prepare for future business expansion, Sansiri has successfully completed the sale of subordinated perpetual bond worth 3,000 Million Baht in June, by offering to general investors with interest rate at 8.5% for the first 5 years. The issuance had been well-received by investors, signifying investors’ confidence in Sansiri and strength of the brand with continuous growth potential in the future.

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